

2018 MIT Preferred Hotel Rates

| Hotel Name | 2018 Rate | Black Out Dates | Contact | Comments |
|-----------------------------------|--------------|---|--|---|
| <u>HOTEL MARLOWE</u> | | | | |
| 1/1/18-4/03/18 | \$189 | | Burak Efeturk | Rooms with view are +\$40 |
| 4/4/18-9/3/18 | \$295 | 4/14-16, 5/8-11, 5/22-24, 6/4-6, 6/26-27 | burak.efeturk@kimptonhotels.com | Code: MAI |
| 9/4/18-11/17/18 | \$339 | 10/22-24 | 617-395-2530 | |
| 11/18/18-12/31/18 | \$189 | | | |
| <u>COURTYARD CAMBRIDGE</u> | | | | |
| 1/1/18-3/14/18 | \$159 | | Juzar Shakir | Hotel also offers 15% off BAR* |
| 3/15/18-9/04/18 | \$289 | 4/14-16, 6/6-8, 5/22-24 | Juzar.Shakir@Marriott.com | |
| 9/05/18-11/15/18 | \$319 | 10/19-21 | 617-715-1786 | |
| 11/16/18-12/31/18 | \$159 | | | |
| <u>LE MERIDIEN</u> | | | | |
| | | | | Corporate Account Code (SET#): 363006 |
| 1/1/18-12/31/18 | 18% off BAR* | None | Kevin Siu | |
| | | | kevin.siu@lemeridiencambridge.com | |
| | | | 617-551-0316 | |
| <u>KENDALL HOTEL</u> | | | | |
| | | | | The Kendall is booked in most cases directly on their website |
| 1/1/18-12/31/18 | 25% off BAR* | None | Brenda Anderson | |
| | | | brenda@kendallhotel.com | |
| | | | 617-577-1300 | |
| <u>HYATT REGENCY</u> | | | | |
| | | | | Code: 33395 |
| 1/1/18-3/31/18 | \$179 | | Johanna Bernard | |
| 4/01/18-9/08/18 | \$295 | 4/13-15, 5/18-20 | Johanna.Bernard@hyatt.com | |
| 9/09/18-11/10/18 | \$305 | 10/20-21 | 617-441-6486 | |
| 11/11/18-12/31/18 | \$179 | | | |

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| <u>HOLIDAY INN</u> | | | | Code: 100216750 |
| 1/1/18-3/31/18 | \$134 | | Idabess Kirnon | |
| 4/01/18-06/05/18 | \$220 | 4/14-15, 5/8-9, 5/19-23 | ldabess.kirnon@hhmlp.com | |
| 6/06/18-6/08/18 | \$299 | 6/7 | 617-577-7600 | |
| 6/09/18-11/15/18 | \$220 | 10/19-22, 11/2-3 | | |
| 11/16/18-12/31/18 | \$134 | | | |
| <u>ROYAL SONESTA</u> | | | | |
| 1/1/18-12/31/18 | 15% off BAR* | None | Christoph Wassong | Code: RSHB40ELBMIT |
| | | | cwassong@sonesta.com | |
| | | | 617-806-4309 | |
| <u>HOTEL COMMONWEALTH</u> | | | | Room upgrades: Fenway +\$20 Jr. Suite +\$40 |
| 1/1/18-2/28/18 | \$179 | | Vincent Ellis | Call for MIT rate |
| 3/1/18-3/31/18 | \$219 | | vellis@hotelcommonwealth.com | |
| 4/1/18-11/17/18 | \$289 | 4/13-15, 5/18-20 | 617-532-5023 | |
| 11/18/18-12/31/18 | \$179 | | | |
| <u>DOUBLETREE</u> | | | | 4/9-11, 5/1-3 = \$75 over negotiated rate |
| 1/1/18-3/10/18 | 15% off BAR* | | Melanie DeWitt | 4/15-16, 5/23-35 = \$150 over negotiated rate |
| 3/11/18-11/17/18 | 12% off BAR* | 6/18-20, 7/17-19, 7/24-26, 8/21-23 | melanie.dewitt@hilton.com | Code: 0006910005 |
| 11/18/18-12/31/18 | 15% off BAR* | | 617-583-1120 | |
| <u>MARRIOTT CAMBRIDGE</u> | | | | Hotel also offers 9% off BAR* |
| 1/1/18-3/10/18 | \$236 | | Pam Bennett | Code: MT2 |
| 3/11/18-4/28/18 | \$326 | | pam.bennett@marriott.com | |
| 4/29/18-11/17/18 | \$357 | 5/24-25, 6/4-6, 6/8-9 | 617-596-1954 | |
| 11/18/18-12/31/18 | \$259 | | | |

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| <u>FAIRFIELD INN CAMBRIDGE</u> | | Code: MT2 | | |
|---|-----------------------|----------------|--|--|
| 1/1/18-3/31/18 | \$149 | | Emily Daubney | |
| 4/1/18-9/1/18 | \$245 | 4/14-17, 6/7-9 | edaubney@colwenhotels.com | |
| 9/2/18-11/17/18 | \$259 | | 617-621-1999 x160 | |
| 11/18/18-12/31/18 | \$149 | | 518-605-5440 -cell | |
| <u>RESIDENCE INN CAMBRIDGE</u> | | | | |
| | 1-13 nights | 14-29 nights | Pam Bennett | One bedroom +\$50 |
| 1/1/1-3/10/18 | \$220 | 209 | pam.bennett@marriott.com | 10% off BAR* for Two bedroom and Studio QN/QN suites |
| 3/11/18-4/28/18 | \$279 | 239 | 617-596-1954 | Code: MT2 |
| 4/29/18-11/17/18 | \$321 | 269 | | |
| 11/18/18-12/31/18 | \$242 | 219 | | |
| Black out dates: | 5/24-25, 6/4-6, 6/8-9 | | | |

*BAR = Best Available Rate